

# The Traveling Vineyard



David & Emily Margulis  
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This month, we'd like to explain what The Traveling Vineyard is all about.

How many of you have gone to "Wine Tastings"? How many have been out to the Vineyards; whether on Long Island, Napa, Tuscany, or anywhere around the world?

Well, just in case you have no idea, that is what we do. In its simplest form, we do "In home wine tasting". But then, most people probably do "In home wine drinking". We take it a step further. You invite your friends and family, and we bring five bottles of wine from around the world. We educate you on the wine we are serving, as well as the proper way to taste wine. And, we explain the importance of "Food Pairing", which can make or break the wine that you will be tasting. We explain what the vineyards don't tell you. When you go to a vineyard to taste wine you are limited to only the wine that the Vineyard produces. You cannot compare, for example, a Cabernet Sauvignon from Australia to a Cabernet Sauvignon from Chile or Napa. We explain what you are tasting, why, and what the Wine Maker wants you to experience. We talk about the countries the varietal comes from, the vineyard, the wine maker and how they made this wine; such as was it aged in French oak or American oak, about the terrain, etc.

We show you some of the accessories we market, as well as how to use them. We produce and collaborate with wineries all over the world to offer exclusive, quality wines at great prices to our event guests. Our experienced Wine Director and wine team's rigorous sourcing and production standards mean you can purchase from The Traveling Vineyard with complete confidence. Only the best wines end up in our portfolio, "Satisfaction Guaranteed or 100% of your money refunded!" Are you able to get that satisfaction at a wine shoppe or purchased online!

Every month our wine inventory as well as our Host only exclusive item changes. So what's great about a Traveling Vineyard Wine Tasting? Well, you could do one a month and never taste the same wine twice. Also, there are the host rewards that you could benefit from!

But the best benefit, having a fun and informative evening with your friends and family; Great wine, great company, and a fun evening!

So, if you would like to host a wine tasting in January or February, give us a call!

Happy Holidays and Happy New Years!

Cheers,

**David and Emily Margulis**

**Your Personal Wine Consultants**

**The Traveling Vineyard**

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