

Why Would I Use A Travel Agent?



Tricia Gonzalez - May 2011

WHY WOULD I USE A TRAVEL AGENT WHEN I CAN BOOK MY TRIP MYSELF?

The answer is... why wouldn't you use a travel professional? Yes, you can spend hours or days exploring all of the different online booking engines and comparing prices till you find the lowest price. But why would you? That's what I do. Did you know that it doesn't cost you anything to use the services of a travel professional? Yes, some agents do charge a fee but that is usually when the itinerary is very detailed and requires extensive planning or custom made tours and reservations.

Travel agent commissions are paid by the cruise lines, hotels and travel suppliers. In fact, since the majority of travel is booked by agents, commissions are already included

into the price. Therefore although you may book your trip yourself, it will be the same price as if you used the services of a travel agent.

Next, I am a business owner. I do not work for one cruise line, hotel or tour operator. My job is to help you decide the right option for your trip. I will not try to persuade you to book a particular cruise line or hotel because I work for them. My role is to help you decide which would be the best fit for you based on your budget and preferences.

Below is a list of the important services that are provided by your travel professional:

Personal Attention

Unbiased information

Up-to-date research & product knowledge

Most current promotions by Cruise Lines, Hotels and Tour Companies

Clarification of restrictions and pricing information

As a true travel professional, my goal is to build long-lasting relationships not to make a quick sale.

If you are going to spend hundreds or thousands of dollars and your time on a well-deserved vacation, doesn't it make sense to call a travel professional? They will work with you through the entire process, answer all of your questions, and get the best value for your hard-earned money.

THAT IS OUR COMMITMENT TO YOU!

Try it – call a travel professional today! Call me!

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